



## Access to Alternative Finance Seminar

20 June 2017



Michael Dimelow

Co-founder and head of investment

Accelerated Digital Ventures

ADV is a new venture platform, created by entrepreneurs, operators, and collaborators. The team learnt the hard lessons and now want to pay them forward. ADV provides a full-scale model for venture, across the business lifecycle. It's a meritocratic investment platform that offers access to capital, coaching, customers and corporates; a platform that champions the innovators. It seeks to help build the large 'difficult' businesses that the UK is uniquely positioned to foster: the complex, technical, global ones that have a chance of solving real world problems.



David Parr

Relationship Director

Barclays

Hear from David about the high growth businesses offering (series A through to C) from Barclays.

Barclays moves, lends, invests and protects money for 48 million customers and clients worldwide. They have over 325 years of history and expertise in banking. From their beginnings in Lombard Street, London through to the launch of the world's first ATM and innovative mobile phone payments services, find out more [here](#) about their achievements to date.



## Access to Alternative Finance Seminar

20 June 2017



Chris Rea

Senior Campaigns Associate

Seedrs

Seedrs is Europe's most active equity crowdfunding platform. They've raised over £210M across 500 deals. Seedrs raises between £50,000 and £5,000,000 for growth focused companies. Chris is the first point of contact with entrepreneurs looking to raise investment on the platform. He's always on the look out for innovative and disruptive businesses that are a good fit for Seedrs. Chris previously founded the fashion brand YoungOnes and appeared on BBC Dragons' Den, where he received an offer for £75,000 from Duncan Bannatyne.



Matt Pomroy

Investment Manager

Foresight Group

Foresight Private Equity backs strong, experienced management teams in profitable UK businesses with attractive growth prospects serving both domestic and international markets.

The team focuses on companies with sustainable competitive advantages and defensible margins. They look to work with management teams with a well formulated strategy, a clear vision for growth and with deep experience in their sector and the determination and energy to execute on their strategy.

Foresight invests in businesses with a track record of revenue and profit growth. In terms of financial scale, most recent new investments have been generating between £0.5m - £2m of EBITDA\* profits at the point of investment. Companies that enjoy a high visibility of future earnings through long term contracts and recurring revenues are particularly attractive. To facilitate the eventual realisation of the investment, they also prefer markets with a history of merger and acquisition activity.



## Access to Alternative Finance Seminar

20 June 2017



Steven Allen

Head of Sales and Marketing

Bibby Financial Services

Bibby Financial Services is the UK's largest independent invoice finance company and a trusted financial services partner to over 7,500 businesses in the country. Through their network of 18 local offices, they handle annual client turnover of £5 billion and in 2016, they advanced more than £3.1bn to UK businesses, helping them to grow.

Hear from Steve about FX and FX risk and Bibby FX integration. Read more [here](#) about how Bibby's Foreign Exchange service can work for your business.